

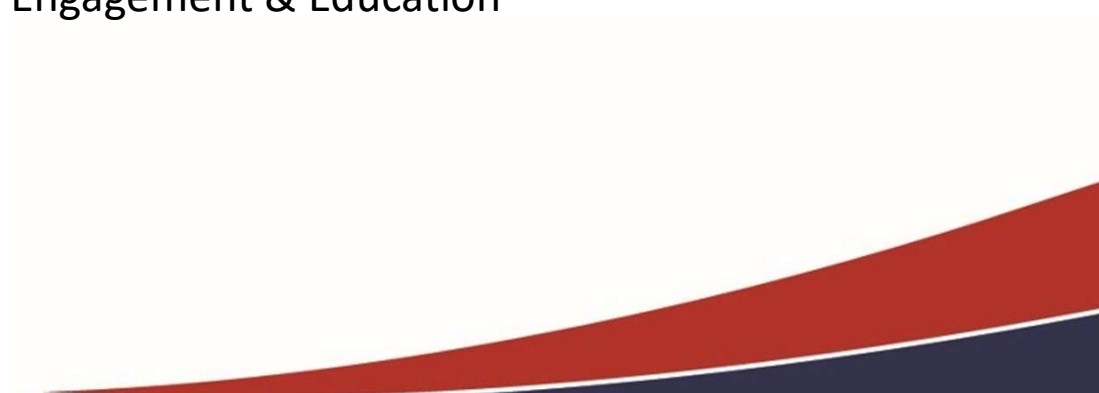


Public Power Educational Forum

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American Public Power Association



- Trade association representing not-for-profit, community-owned electric utilities before the federal government.
- We advocate and advise on electricity policy, technology, trends, training, and operations.

Successful Municipalization Efforts

- Jefferson County, WA (2013)
 - Economic development; environmental issues
 - Negotiated price

- Winter Park, FL (2005)
 - Reliability
 - Expiring franchise agreement
 - Contracted with outside party for operation

Successful Municipalization Efforts

- Hermiston, OR (2001)
 - Customer service
 - Condemnation
- Long Island, NY (1998)
 - Over 1 million customers
 - Public-private partnership model
- Clyde, OH (1989)
 - Constructed duplicate system

Negotiated New Franchise Agreements

- Casselberry, FL
 - New agreement included higher franchise fee, reimbursement of expenses, favored nation clause
- Wichita, KS
 - Resulted in rate decrease
- Minneapolis, MN
 - Resulted in strategic partnership to reduce greenhouse gas emissions

Questions?